



## Leverage a modern platform for end user computing that supports scalable and secure VDI

### Implement modern solutions built to support modern work

**Speed up operations**—Deploy and provision desktops faster, achieve 2X quicker DevOps cycles<sup>1</sup> add new apps and services in minutes, and perform 1-click infrastructure updates.

**Grow at your pace**—Gain ability to incrementally add new users and increase enterprise productivity with more cost control compared to public clouds.

**Boost IT productivity**—Organizations can increase operations velocity, reduce deployment time, and spend almost two-thirds less time on management.

**Achieve holistic security**—Keep up with cyberthreats and better prevent data theft by enabling access to company data without local device storage.

Organizations must enable employees to work productively from any location, any device, and any network. They need a single, centralized management plane that gives them complete visibility and more control over their VDI experience at a manageable, transparent cost.

HPE and Nutanix offer proven solutions and services that allow customers to accelerate end user deployment and develop a secure and connected VDI experience—with less complexity, greater fault tolerance, and more control over their infrastructure spend.

Nutanix delivers Database Services with simplicity and flexibility across a choice of VDI brokers and hypervisors. Enhanced with proactive threat detection and remediation, and strong intrinsic security to prevent ransomware attacks. HPE GreenLake for Nutanix for End User Computing offers flexible choice, the ability to consume hardware and software resources as a service, and a consumption billing model that enables organizations to modernize their VDI environments without wasting their budget or resources.

With HPE and Nutanix, customers benefit from streamlined deployments with one-click management, superior scalability, robust integrations with the leading virtual desktop solutions, comprehensive support when they need it, and more cost predictability as they upgrade their environments.

### Deliver a better experience and expand EUC benefits to more users

HPE GreenLake for Nutanix for End User Computing is the best choice for demanding VDI, offering deployments with one-click management, superior scalability, and industry-leading ROI. The EUC offerings feature integrations with desktop solutions such as Citrix and VMWare give customers the ability to run virtual desktops and applications on-premises. With HPE GreenLake, customers can modernize and scale their VDI experience by using a flexible model that enables them to easily add new users, achieve increased security through a deploy future-ready remote-work IT solutions cost-effectively.

- Improved IT resource efficiency by 60%<sup>2</sup>
- TCO savings of up to 45%<sup>3</sup>
- 65% operational savings<sup>4</sup>

## USE CASES

Secure end user compute  
Business continuity  
Hybrid  
Cloud modernization  
Temporary workers  
ROBO  
Work from anywhere  
Disaster recovery

### Learn more at our HPE and Nutanix Alliance site and HPE GreenLake site

<https://www.nutanix.com/hpe>  
[hpe.com/greenlake](https://hpe.com/greenlake)

### Get predictable performance and streamline management for EUC

HPE GreenLake for Nutanix makes it easier to run virtual desktops and applications with an on-premises solution that is simple and scalable.

#### Hands-on support

Don't have enough staff on hand? HPE supports and can operate the solution to free up resources and add business value.

#### Experience at scale

Get the same great experience regardless of the number of users onboarded or their location. Mix and match hardware generations in the same cluster without modifying anything and easily connect modern workloads to legacy estates.

#### Lower VDI costs

HPE GreenLake platform's flexible pay-per-use model provides a more cost-efficient alternative that simplifies customers' VDI experience and eliminates overprovisioning.

#### Greater cost control

The costs for HPE GreenLake for Nutanix are defined and set in advance for the entire life of the contract but can be optimized if the original number of onboarded users increases significantly.

#### Stronger business continuity

Shift workloads seamlessly to another location in the event of an outage or failure. Customers can keep their businesses running without disruption and without the additional cost of second-site licensing at a colo.

#### Better governance

Reap the benefits of a cloud-based operating model, with the proper control over data compliance, performance, and security of an on-premises solution.

### Accelerate end user deployment and develop a connected VDI experience

Whether you're refreshing an existing environment or just getting started with EUC, there are hurdles to overcome. The HPE and Nutanix partnership offers a solution with straightforward deployment, effortless scaling, and centralized management.

**Choice first**—Unlike alternatives that rely on a proprietary hypervisor, Nutanix on HPE GreenLake lets customers choose from multiple industry-leading hypervisors and management stacks. Non-disruptive updating in place is possible.

**Scale with ease**—Get a true hybrid cloud experience for their EUC estate. With our solution, customers can manage their EUC estate on- or off-premises with the same control plane.

**Simplified management**—HPE GreenLake for Nutanix offers a single point of contact and a unified service model that streamlines the support process and increases customer satisfaction.

**Better visibility**—HPE GreenLake enables metering, so customers get visibility into costs by business and control over project investments and workload usage. Then they can allocate costs and better match them to business outcomes.

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